

**1891 FINANCIAL LIFE AGENT SUMMIT 2023**

# Accelerating Success

LEARN FROM SOME OF THE INDUSTRY'S BEST:



## **Adam Solano, CRPC® LACP®**



Adam began his career in the financial services industry with Mass Mutual in February 1993. He later branded his practice under Lakeside Financial Group located in Grayslake, Illinois, a northern suburb of Chicago.

Adam is the Past President of his local professional association, NAIFA Chicago and NAIFA Illinois. He has been a member of the Million Dollar Round Table since 1997 with 12 Court of the Table and 5 Top of the Table qualifications. Adam has spoken numerous times at the MDRT Annual Meeting including three Main Platform appearances.

Adam has written several articles on insurance and annuities for industry trade magazines and was featured in Insurance News magazine as a “Rising Star” within the industry for his leadership and service. In 2009 he was recognized as one of Advisor Today magazine’s “4 Under 40” recipients and in 2017 he appeared on WTTW’s live TV news program, “Chicago Tonight” to debate the Fiduciary Rule with Terry Savage and its impact on the financial services profession.

Adam enjoys mentoring newer agents, serving in his local professional associations, and speaking to industry groups. In 2018 and 2022, Adam ran for public office in the Illinois General Assembly. He did not win the elections, but he remains politically involved in his local community.

More recently, he finished writing his first book titled “MDRT @ the Office/Top of the Table @ Home” about work-life balance and is working on a second book titled, “What About Joseph? 9 Lessons of faith and fatherhood from Jesus earthly dad”.

Adam is a native to Lake County Illinois and has lived in Grayslake since 1996 with his wife, 4 children and 3 dogs.

**1891 FINANCIAL LIFE - AWARDED FORBES WORLD'S BEST LIFE INSURANCE COMPANIES IN 2023**