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# INDIVIDUAL SINGLE PREMIUM IMMEDIATE ANNUITY APPLICATION

ME OFFICE USE: Certific	ate	_ Effective Dat	teCou	irt/Impact	Team
AN INFORMATION - p	lease print full legal names	1			
<b>ANNUITANT -</b> please pri	int				
irst Name	Middle Na	ame	Last Name		
ddress / Apt. No.		City		State	Zip
rimary Phone No.	Alternate Phone No	D.	E-Mail Address		
SN / TIN	// DOBMM/DD/YYYY	Age	Birth State	0	Gender: 🗌 M 🔲 F
larital Status: 🗌 Married	Single Widowed		-	Trust Dat	e and Trustee Na
Iarital Status: Married <b>OWNER -</b> <i>if different fro</i>		se First Name I	Civil Union	Trust Dat	e and Trustee Na
Iarital Status:	Single Widowed [	se First Name I	Civil Union	Trust Dat	e and Trustee Nai
larital Status:  Married <b>OWNER -</b> <i>if different fro</i> irst Name ddress / Apt. No.	Single Widowed [	ame City	Civil Union		
_	Single Widowed om Annuitant (For Trust, us Middle Na	ame City	Civil Union	State	

# 3) JOINT ANNUITANT – if payment option selected is based on both the Annuitant's and Joint Annuitant's lives

First Name	Middle Name	Last Name		
Address / Apt. No.		City	State	Zip
Primary Phone No.	Alternate Phone No.	E-Mail Address		
SSN / TIN	// DOBMM/DD/YYYYAg	ge Birth State		Gender: 🗌 M 📃 I
Driver's License State & No	o. Occupation	Employer		
Marital Status: 🗌 Married	Single Widowed Divo	rced 🗌 Civil Union		
BENEFICIARIES				
additional space is needed, p	e whole number percentages and blease attach a separate sheet.			
	Juna use Physi Wame tine only and me	nuue Trusi Dale unu Trusiee I	vunesj	<b></b>
First Name	Last Name	Gender: 🗌	M 🗌 F	Percentage
Address / Apt. No.	City	51	tate	Zip
Primary Phone No.	Alternate Phone No.	E-Mail Address	,	
SSN / TIN		 Relationship		
	DOB (MM/DD/YYYY) GENT and use First Name line only and inc	Relationship	Names)	
<b>PRIMARY CONTING</b> For a TRUST, check here	GENT		,	% Percentage
<b>PRIMARY CONTING</b> For a TRUST, check here	GENT ]and use First Name line only and inc	clude Trust Date and Trustee 1 Gender:	]M	
	GENT ]and use First Name line only and inc Last Name	clude Trust Date and Trustee 1 Gender:	]M	Percentage

I) SINGLE	PREMIUM \$				_and/o	approximate amount of transf	er \$
2) OPTION	AL RIDERS	none availa	ble				
	ATUS - Choos Qualified	se one of the	e three option	s (a, b, o	rc)		
🗌 Tradi	tional Individ	dual Retirer	ment Annuity	(IRA)			
🗌 Roth	Individual R	etirement A	Annuity				
) PAYMEI	NT OPTION - Life Annuity		of the options s	shown bel	ow. The	payment option cannot be chang	ged after issue.
🗌 b)	Life Annuity	with Guar	anteed Instal	Iments	Guara	ntee Period:	
🗌 c)	Life Annuity	with Cash	Refund				
🗌 d)	Annuity Cer	tain			Guara	ntee Period:	
🗌 e)	Joint and Su	urvivor Ann	uity		Percer	t Payable After First Death:	
Does the a any other	applicant have	any existing o	EMENT INFO			s, or long-term-care insurance wit	h this company or
Name of C	Company		Date of Issue	<u>Amount</u>		Purpose (Business/Personal)	ADB Amount
	ance applied for any or any othe		eplace or chan	ge any life	insuran	ce, annuities, or long-term-care in	surance in force with
		·	Replacement F	orm)	🗌 No		
Name of C	<u>Company</u>	Date of Issu	<u>ie</u>	<u>Amount</u>		Purpose (Business/Personal)	ADB Amount

# AGREEMENT and ACKNOWLEDGEMENT

I, \_\_\_\_\_\_, Annuitant, agree to abide by the articles of incorporation, constitution and laws, rules and regulations of 1891 Financial Life which are now in force or may be adopted by 1891 Financial Life in the future.

I also acknowledge receipt of the Notice of Information Practices.

The Annuitant and Owner, if any, agree that:

- they have read the application and all statements and answers as they pertain to them, and that these
  statements and answers are true and complete to the best of their knowledge and belief, and
- the statements and answers in the application are the basis for any contract issued by 1891 Financial Life, and that no information about them will be considered to have been given to 1891 Financial Life unless it is stated in the application, and that they will notify 1891 Financial Life of any changes in the statements or answers given in the application between the time of the application and delivery of the contract, and
- That 1891 Financial Life will have no liability until:
  - (i) A contract is issued on this application and delivered to and accepted by the owner; and
  - (ii) The first premium due is paid in full while each proposed owner and annuitant is alive.

No producer has authority to waive any question or otherwise modify this application, or to bind 1891 FINANCIAL LIFE in any way by making any promise or representation which is not set out in writing in this application.

1891 FINANCIAL LIFE IS LICENSED TO DO BUSINESS AS A FRATERNAL BENEFIT SOCIETY. AS SUCH, IT IS NOT INCLUDED IN ANY STATE'S LIFE AND HEALTH GUARANTY ASSOCIATION (OTHERWISE KNOWN AS THE GUARANTY ASSOCIATION). THIS MEANS THAT FRATERNAL BENEFIT SOCIETIES CANNOT BE ASSESSED FOR THE INSOLVENCY OF OTHER LIFE INSURERS OR OTHER FRATERNAL BENEFIT SOCIETIES. BY LAW, A FRATERNAL BENEFIT SOCIETY IS RESPONSIBLE FOR ITS OWN SOLVENCY. IF THERE IS AN IMPAIRMENT OF RESERVES, A CERTIFICATE HOLDER MAY BE ASSESSED A PROPORTIONATE SHARE OF THE IMPAIRMENT. THIS PROCESS IS DESCRIBED IN THE CERTIFICATE ISSUED BY 1891 FINANCIAL LIFE.

Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

Signed at	on
CITY	STATE DATE
X	X SIGNATURE OF OWNER – if not the Annuitant -if the Owner is a Trust or other entity, give title of signee(s)
X SIGNATURE OF JOINT ANNUITANT – if applicable	

# PRODUCER'S REPORT

Prod	lucer Checklist (Provide details in Additional Remarks Section below)
a)	Is replacement of existing insurance involved in this application?
,	If Yes, submit the appropriate replacement forms.
b)	Did you give the applicant all disclosure forms required by 1891 Financial Life and/or state regulation? Yes No
c)	Was this application taken in person?
	How long have you known the Proposed Annuitant?
e)	Are you related to the Proposed Annuitant?
f)	Is another application currently pending or being submitted to any other insurance company?
g)	Has any Proposed Annuitant applied elsewhere for any insurance coverage within the past 6 months? Yes No
h)	How did Proposed Annuitant learn of 1891 Financial Life?
lf the	e proposed annuitant is age 0-16, please answer questions below:
a)	Number of brothers and sisters

ч,				
	Do they all have the same amount of insurance as the	proposed annuitant?		Yes 🗌 No
	If amount of insurance differs, explain in Addition Rem	arks section below.		
b)	If less than 1 year of age, what was the birth weight?_	lb	0Z.	
c)	Did you see the child?			
	Amount of life insurance in force and/or requested on			
	father: \$	and mother \$		

#### To the best of my knowledge and belief:

- 1. I asked all questions and recorded all answers as they were given to me by the Proposed Annuitant and/or applicant.
- 2. I provided the Applicant with the appropriate Buyer's Guide(s) for annuities.

#### I claim full credit for this application unless a 2<sup>nd</sup> Producer is listed below.

DATE			
NAME OF INSURANCE PRODUCER	SIGNATURE	WRITING NO.	% %
NAME OF INSURANCE PRODUCER	SIGNATURE	WRITING NO.	% %
NAME OF INSURANCE PRODUCER	SIGNATURE	WRITING NO.	SPLIT %

## ADDITIONAL REMARKS

#### **ANNUITY PURCHASE PAYMENT RECEIPT**

#### Received from \_

the sum of \$ \_

to

purchase an 1891 Financial Life annuity contract bearing the same date as this receipt.

1891 Financial Life shall be entitled to a period of 90 days from date hereof in which to act upon this application. In the event it is not approved, and a certificate issued within said period, this application shall be deemed to have been declined. The initial deposit and any additional deposits shall be refunded.

If this Application is an IRA, then the Annuitant hereby certifies that he/she has received, read and understands the IRA Disclosure Statement.

## ALL PREMIUM CHECKS MUST BE PAYABLE TO 1891 FINANCIAL LIFE.

DO NOT MAKE CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK.

By

INSURANCE PRODUCER

DATE

### NOTICE OF INFORMATION PRACTICES – This Notice Must Be Given to Proposed Annuitant

### FAIR CREDIT REPORTING ACT NOTICE

In making this application for insurance it is understood that an investigative report may be made whereby information is obtained through personal interviews with third parties, such as family members, business associates, financial sources, friends, neighbors, or others with whom you are acquainted. This inquiry includes information as to your character, general reputation, personal characteristics, and mode of living, whichever may be applicable. You have the right to make a written request within a reasonable period of time for a complete accurate disclosure of additional information concerning the nature and scope of the investigation.



# SPIA EFT CERTIFICATE PAYMENT

Certificate Number:	Insured:	
Payor's Full Name:		
Primary Phone No:	Email:	
Premium Amount: \$		
Premium payment	will be drafted on certificate's effective da	ate. No notice will be sent when drafted.
Electronic Funds Transfe	r (EFT)	
	PLEASE ATTACH A VOIDE	D CHECK
Account Type: Checking	Savings	
For Account Number		ACCOUNT NUMBER
	FINANCIAL INSTITUTION	BANK PHONE NO.

### Authorization

I (we) request and authorize 1891 Financial Life ("the Organization") to obtain premium payment requested by the policyowner/payor by initiating charges to my (our) account in the form of electronic debit entries and I (we) request and authorize the financial institution named above to accept and honor the same and charge the same to my (our) account. This Authorization will remain in effect until I (we) notify the Organization or financial institution in writing to terminate and the Organization or the financial institution has a reasonable time to act on the termination. This Authorization will become effective only upon acceptance by the Organization of approval of this annuity. The Organization address 200 N. Martingale Rd., Ste. 405, Schaumburg, IL 60173. 1891 Financial Life reserves the right to discontinue this program at any time.

### **Payment Terms and Conditions**

The Organization will have no liability under this application unless and until: (a) it has been received and approved by the Organization; (b) the Certificate has been issued and delivered to the Certificate Owner; (c) the premium has been paid to and accepted by the Organization or authorization to draft the payment has been given and the financial institution has not notified the Organization that the draft will not be honored.

ACCOUNT OWNER SIGNATURE

DATE



# SPIA DIRECT DEPOSIT AUTHORIZATION

Certificate Number	·	Insured:		
Payee's Full Name:				
Address / Apt. No: _				
City:			State:	ZIP:
Primary Phone No: _		Email:		
Income Option	Selection			
certificate will be ma	de. The installment o	l to you on the Installment Date date will occur no later than on payment amount that is less the	e payment interval followin	
Income Mode 🗌	Monthly 🗌 Quarte	erly 🗌 Semi-Annual 🔲 Anr	nual	
Elective Withholdi	ng (Please select	only one): Consult your tax a	dvisor for more informati	on.
taxable	portion of this payn	or \$ Federation nent. al income tax withheld from th		
If an election is not payment.	checked, we are re	quired to withhold 10% Feder	al Income Tax from the ta	axable portion of this
your payment, you	may be responsible	bly to your payment, or if you for payment of estimated tax tax payments are not sufficie	. You may incur penalties	eral Income Tax withheld from s under the estimated tax
Electronic Fun	ds Transfer (EF	Т)		
Deposit Funds To	Account Type:	Checking Savings	PLEASE ATTACH A	VOIDED CHECK
Routing Number	Account Number	ROUTING NUMBER	ACCOUNT N	IUMBER
		FINANCIAL INSTITUTION		BANK PHONE NO.
Authorization S	Statement			
If proceeds to w		prization below, I agree to the f I are deposited to my account,		Life to direct the bank to return

- I understand that it is my responsibility to ensure that proceeds are being deposited correctly into my account.
- I understand that each new account will go through a pre-notification process.



# **1891 FINANCIAL LIFE MEMBERSHIP**

You are joining a unique member-owned organization. You are more than a customer, you become a member of our Organization. You have a set of member benefits that also includes the opportunity help build stronger communities by supporting service projects that reflect common shared values.

#### TO BE COMPLETED BY THE PROPOSED INSURED

I am age 16 or older and am applying for membership with 1891 Financial Life.

First Name	Middle Name	Last Name		
Address / Apartment Number		City	State	Zip
Primary Phone Number	Туре	Alternate Phone Number	Туј	pe
Email Address	Date of Bir	Gender 🗌 M 🗌 F		

### PUBLICATIONS

Members receive a quarterly newsletter with messages from the CEO and Outreach, or they can view an e-magazine on our website with expanded outreach coverage like scholarship winners, member events and photos, and articles about life insurance and finance.

#### SURVEY

For survey purposes please select from one of the following:

🗌 I am Catholic

I am a spouse of a Catholic

I am not Catholic

#### MISSION

1891 Financial Life is a community-based insurance organization that offers products and member benefits that assist individuals and their families in achieving financial security, while helping to build stronger communities by supporting service projects that reflect common shared values.

I support the purposes of 1891 Financial Life as described in the Articles of Incorporation as well as its Mission and will comply with the Bylaws of 1891 Financial Life. I also verify that the information I provided is true and correct.



# ANNUITY SUITABILITY QUESTIONNAIRE

Thank you for your interest in 1891 Financial Life Annuity products. We are required by various states to ask for information that will help determine whether an annuity contract is suitable for your financial goals and situation. This information will not be used for any other purpose and will remain confidential.

Using the information provided, 1891 Financial Life may elect not to issue an annuity contract based on a reasonable determination that the product may not be suitable for you.

You have the legal right to not complete this questionnaire. Should you choose not to answer the questions, 1891 Financial Life will not be in a position to review the suitability of the transaction.

# **Questionnaire:**

TO WAIVE QUESTIONNAIRE, COMPLETE SECTION 1, THEN GO TO SECTION 5 – OTHERWISE PLEASE CONTINUE

#### 1) Proposed Annuitant Information

FULL LEGAL NAME OF INDIVIDUAL			
ADDRESS / APT. NO.			STATE ZIP
PRIMARY PHONE NO.	ALTERNATE PHONE NO.	EMAIL ADDRESS Sex:  M	
SSN / TIN	DOB MM/DD/YYYY		] I
OCCUPATION	Marital Status	s: 🗌 Married 🔲 Widowed 🗌	] Divorced 🔲 Single
2) Existing Accounts			
What is the source for this annuit Annuity Life Insurance Are there surrender charges asso Yes No Not Appli If yes, what is/are the current surr	CDs Savings	tioned existing policy(ies), con	
How long have the policy(ies), co			
What other financial products do Stocks Bonds Real Estate Options How would you rate your Investm	you currently own? ] Mutual Funds	asury Bills	CDs etals
None Little Experience	-	nificant 🗌 Expert	
How would you describe your risk		Very Aggressive	

Which of the following best describes your long-term objective(s) for this annuity?  Tax Deferral Future Income Inheritance Other:
How do you anticipate withdrawing your money from this product?         Annuitize in the future       Lump Sum       Free/Systematic Withdrawals       RMD         Other:       I don't anticipate taking any distributions
How long do you plan to keep this annuity?
4) Financial Information
Annual Household Income  \$ Annual Household Living Expenses  \$
Net Worth (excluding home and automobile) \$ My tax bracket is%
Source of Income:  Employment Investments Social Security Retirement Plans Other:
Do you have sufficient liquid assets available to you (not including this annuity), in case of an emergency?
5) Annuity Suitability Questionnaire: Confirm or Waive
CONFIRM. I confirm the information given in the questionnaire above is accurate and I believe a 1891 Financial Life annuity certificate is suitable for my financial situation.
WAIVE I will not answer the questions above: I believe a 1801 Einancial Life annuity certificate is suitable

■ WAIVE. I will not answer the questions above; I believe a 1891 Financial Life annuity certificate is suitable for my financial situation.

I understand that the annuity certificate being applied for has surrender charges for early termination.

By signing below, I confirm that I understand that if I take money out of this annuity in excess of the penalty-free withdrawal amount, I will incur a surrender charge.

I acknowledge that I reviewed the plan with my insurance producer and that I understand the costs and features of the annuity I am purchasing. I have adequate income or available liquid assets to meet my financial obligations and emergency expenses without using the money I am investing in this annuity.

I also understand that 1891 Financial Life encourages me to discuss this proposed purchase with my personal financial advisors.

PROPOSED ANNUITANT'S PRINTED NAME

PROPOSED ANNUITANT'S SIGNATURE

DATE

# Insurance Producer:

**Financial Objectives** 

3)

By signing below, I acknowledge that based on the information the Annuitant provided and based on all circumstances known to me at the time the recommendation was made, the annuity being applied for is suitable for the financial needs/objectives of the Annuitant. In addition, I have verified the identity of the Annuitant and believe the information the Annuitant provided to me regarding his or her identity is true and accurate.

2 of 2

INSURANCE PRODUCER'S PRINTED NAME



# ANTI-MONEY LAUNDERING (AML) PROGRAM

**USA PATRIOT Act- Section 326 CUSTOMER IDENTIFICATION PROCEDURES** 

Insured/Annuitant's Name – please print

First Name: \_\_\_\_\_ Middle Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

The following is to be read by the Insured/Annuitant, or read to the Insured/Annuitant by the Insurance Producer, at time of application:

**Important Information about Purchases of Covered Products:** To help the government fight the funding of terrorism and money laundering activities, Federal law requires all fraternal benefit societies to obtain, verify and record information that identifies each person who purchases a covered product.

What this means to you: When you apply for any form of life insurance, a fixed deferred or immediate annuity, or any other form of insurance that has cash value, we will ask for your name, address, date of birth and other information that will allow us to identify you. You will be required to show a driver's license or other requested form(s) of identification.

To be completed by the Insurance Producer at time of application:

1) Did you personally verify the identity of the Insured/Annuitant? 
Yes No

Insurance Producer's Signature: \_\_\_\_\_

#### 2) Please check below all forms of verification documentation(s) viewed.

- Acceptable forms of identification to be verified by 1891 Financial Life Insurance Producer.
- a) The following must have a photo on the identification card:
  - Valid Driver's License
  - Valid U.S. Passport
  - Valid "Green Card"
  - Government Employer Identification Card
  - State Issued Identification Card
  - Armed Forces Identification Card
- b) If no photo identification is available, three (3) different forms from the following secondary documentation list must be verified. Two (2) of the three (3) must include an address:
  - Birth Certificate
  - Original Social Security Card issued by the Social Security Administration
  - TVDL Card
  - Voter's Registration Card
  - Utility or Telephone Bill (must be in the applicant's name)
  - Checking or Savings Account Statement
  - State Issued Vehicle Registration Card or Title
  - County Property Tax Bill or Receipt (not more than 12 months old)
  - Check with Imprinted Name and Address
  - First Class Mail form any U.S. Government Agency
  - Paycheck/Stub with Imprinted Name and Address
  - IRS W-2 Form (not more than 12 months old)
  - Signed Federal/State Income Tax Return (not more than 12 months old)
  - Verification by field representative of an immediate family member who identifies applicant

\* NOTE: For verification purposes, immediate family member is defined as a spouse, child, parent, sister, brother, grandparent or grandchild related to the applicant. Any other family member is considered a non-immediate family member.

#### Insured/Annuitant



# **ANTI-MONEY LAUNDERING (AML) PROGRAM**

USA PATRIOT Act- Section 326 CUSTOMER IDENTIFICATION PROCEDURES

Owner's Name – please print

First Name:

Middle Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

### Complete only if Owner and Insured/Applicant are not the same person.

The following is to be read by the Owner, or read to the Owner by the Insurance Producer, at time of application:

Important Information about Purchases of Covered Products: To help the government fight the funding of terrorism and money laundering activities, Federal law requires all fraternal benefit societies to obtain, verify and record information that identifies each person who purchases a covered product.

What this means to you: When you apply for any form of life insurance, a fixed deferred or immediate annuity, or any other form of insurance that has cash value, we will ask for your name, address, date of birth and other information that will allow us to identify you. You will be required to show a driver's license or other requested form(s) of identification.

To be completed by the Insurance Producer at time of application:

1)	Did you	ı personall	y verify	the identity	y of the Owner?	Yes	🗌 No
----	---------	-------------	----------	--------------	-----------------	-----	------

Insurance Producer's Signature:

#### 2) Please check below all forms of verification documentation(s) viewed.

Acceptable forms of identification to be verified by 1891 Financial Life Insurance Producer.

- a) The following must have a photo on the identification card:
  - Valid Driver's License
  - Valid U.S. Passport
  - Valid "Green Card"
  - Government Employer Identification Card
  - State Issued Identification Card
  - Armed Forces Identification Card
- b) If no photo identification is available, three (3) different forms from the following secondary documentation list must be verified. Two (2) of the three (3) must include an address:
  - Birth Certificate
  - Original Social Security Card issued by the Social Security Administration
  - TVDL Card
  - Voter's Registration Card
  - Utility or Telephone Bill (must be in the applicant's name)
  - Checking or Savings Account Statement
  - State Issued Vehicle Registration Card or Title
  - County Property Tax Bill or Receipt (not more than 12 months old)
  - Check with Imprinted Name and Address
  - First Class Mail form any U.S. Government Agency
  - Paycheck/Stub with Imprinted Name and Address
  - IRS W-2 Form (not more than 12 months old)
  - Signed Federal/State Income Tax Return (not more than 12 months old)
  - \*Verification by field representative of an immediate family member who identifies applicant

\* NOTE: For verification purposes, immediate family member is defined as a spouse, child, parent, sister, brother, grandparent or grandchild related to the applicant. Any other family member is considered a non-immediate family member.



# IMPORTANT NOTICE REQUIRED BY LAW REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the insurance producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

# We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on the back of this form.

If you answered "yes" to either of the above questions, list each existing certificate or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

	Insurer Name	Contract or Policy #	Insured or Annuitant	Replaced (R) or Financing (F)
1)				
2)				
3)				

Make sure you know the facts. Contact your existing insurer or its agent for information about the existing policy or contract. If you request one, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

#### \* Note important statement on page 3.

#### I do not wish this notice to be read aloud to me:

(Applicants must initial only if they do not want the notice read aloud)

A replacement may not be in your best interest, or your decision could be a good one.

You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the insurer or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract.

This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

#### PREMIUMS

- 1) Are they affordable?
- 2) Could they change?
- 3) You're older, are premiums higher for the proposed new policy?
- 4) How long will you have to pay premiums on the new policy? ... on the existing policy?

#### **POLICY VALUES**

- 1) New policies usually take longer to build cash values and to pay dividends.
- 2) Acquisition costs for the existing policy may have been paid, you will incur costs for the new one.
- 3) What surrender charges do the policies have?
- 4) What expense and sales charges will you pay on the new policy?
- 5) Does the new policy provide more insurance coverage?

#### INSURABILITY

- 1) If your health has changed since you bought your existing policy, the new one could cost you more, or you could be turned down.
- 2) You may need a medical exam for a new policy.
- 3) Claims on most new policies for up to the first two years can be denied based on inaccurate statements.
- 4) Suicide limitations may begin anew on the new coverage.

#### IF YOU ARE KEEPING THE EXISTING POLICY AS WELL AS THE NEW POLICY

- 1) How are premiums for both policies being paid?
- 2) How will the premiums on your existing policy be affected?
- 3) Will a loan be deducted from death benefits?
- 4) What values from the existing policy are being used to pay premiums?

#### IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT

- 1) Will you pay surrender charges on your existing contract?
- 2) What are the interest rate guarantees for the new contract?
- 3) Have you compared the contract charges or other policy expenses?

#### OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS

- 1) What are the tax consequences of buying the new policy? Is this a tax-free exchange? (See your tax advisor)
- 2) Is there a benefit from favorable "grandfathered" treatment of the existing policy under the federal tax code?
- 3) Will the existing insurer be willing to modify the existing policy?
- 4) How does the quality and financial stability of the new insurer compare with your existing insurer?

In connection with a replacement transaction the producer shall leave with the applicant at the time an application for a new policy or contract is completed the original or a copy of all sales material. With respect to electronically presented sales material, it shall be provided to the policy or contract owner in printed form no later than at the time of policy or contract delivery.

#### I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature	Printed Name	Date
Insurance Producer's Signature	Printed Name	Date
I certify that this form was given to an an application and that I am leaving a		Applicant prior to taking
Insurance Producer's Signature	Date	
Did you use only company approved	sales material?	
Insurance Producer's Signature	Date	
* CAUTION: If after studying the infor	mation made available to you, you decided	to replace your existing life insurance

\* CAUTION: If after studying the information made available to you, you decided to replace your existing life insurance or annuity with our policy or annuity contract, you are urged not to take action to terminate or alter your existing coverage or annuity (ies) until after you have been issued the new policy or annuity contract, examined it and found it to be acceptable to you. If you should terminate or otherwise materially alter your existing coverage or annuity (ies) and fail to qualify for the life insurance for which you have applied, you may find yourself unable to purchase other life insurance or be able to purchase it only at substantially higher rates.

#### DEFINITIONS

**PREMIUMS.** Premiums are the payments you make in exchange for an insurance policy or annuity contract. They are unlike deposits in a savings or investment program, because if you drop the policy or contract, you might get back less than you paid in.

**CASH SURRENDER VALUE.** This is the amount of money you can get in cash if you surrender your life insurance policy or annuity. If there is a policy loan, the cash surrender value is the difference between the cash value printed in the policy and the loan value. Not all policies have cash surrender values.

**LAPSE.** A life insurance policy may lapse when you do not pay the premiums within the grace period. If you had a cash surrender value, the insurer might change your policy to as much extended term insurance or paid-up insurance as the cash surrender value will buy. Sometimes the policy lets the insurer borrow from the cash surrender value to pay the premiums.

**SURRENDER.** You surrender a life insurance policy when you either let it lapse or tell the company you want to drop it. Whenever a policy has a cash surrender value, you can get it in cash if you return the policy to the company with a written request. Most insurers will also let you exchange the cash value of the policy for paid-up or extended term insurance.

**CONVERT TO PAID-UP INSURANCE.** This means you use your cash surrender value to change your insurance to a paid-up policy with the same insurer. The death benefit generally will be lower than under the old policy, but you will not have to pay any more premiums.

**PLACE ON EXTENDED TERM.** This means you use your cash surrender value to change your insurance to term insurance with the same insurer. In this case, the net death benefit will be the same as before. However, you will only be covered for a specified period of time stated in the policy.

**BORROW POLICY LOAN VALUES.** If your life insurance policy has a cash surrender value, you can almost always borrow all or part of it from the insurer. Interest will be charged according to the terms of the policy, and if the loan with unpaid interest ever exceeds the cash surrender value, your policy will be surrendered. If you die, the amount of the loan and any unpaid interest due will be subtracted from the death benefits.

**EVIDENCE OF INSURABILITY.** This means proof that you are an acceptable risk. You have to meet the insurer's standards regarding age, health, occupation, etc., to be eligible for coverage.

**INCONTESTABLE CLAUSE.** This says that after two years, depending on the policy or insurer, the life insurer will not resist a claim because you made a false or incomplete statement when you applied for the policy. For the early years, though, if there are wrong answers on the application and the insurer finds out about them, the insurer can deny a claim as if the policy had never existed.

**SUICIDE CLAUSE.** This says that if you commit suicide after being insured for less than two years, depending on the policy and insurer, your beneficiaries will receive only a refund of the premiums that were paid.



# **AUTHORIZATION TO TRANSFER FUNDS**

Original paperwork will need to be mailed to 1891 Financial Life as many financial institutions will require originals.

1) Financial Institution Holdi	ng Assets			
Company Name:				
			Phone No.:	
2) Existing Owner Information	on at Financial Institutio	on - shown i	in section 1	
OWNER				
First Name:	Middle Name:		Last Name:	
Address / Apt. No:				
City:				
Email:		SSN / 1	TIN:	
JOINT OWNER – <i>if applicable</i>				
First Name:	Middle Name:		Last Name:	
Email:		SSN / 1	TIN:	
INSURED/ANNUITANT(S) - if othe	er than owner			
Name(s):				
Email(s):				
SPOUSE - Only In CA, WA, WI (If	you reside in one of the listed	I community pro	operty states.)	
First Name:	Middle Name:		Last Name:	
Email:				
The undersigned requests and direct identified below.	ets the following action be ta	aken to transf	fer the contract, policy, or account funds	
3) Type Of Investment Held	At Financial Institution	- described	l in section 1 and 2	
THIS SECTION MUST BE FULLY ( If the assets being transferred are c state replacement forms may be rec	urrently or were held in an		act or life insurance policy within the last 12 mont state's replacement regulations.	hs,
Variable Annuity	Fixed Annuity/Fixed I	ndexed Annui		
<ul> <li>Brokerage Account<sup>1</sup></li> <li>Certificate of Deposit - see section</li> </ul>	Mutual Fund(s) <sup>1</sup> on 6 for maturity date instru	ictions	Money Market(s)	
1 - Contact financial institution to liquida	te the account prior to submitt	ting transfer pa	perwork for securities.	

4) Existing Plan Tax Qualification	<ul> <li>described in section</li> </ul>	1 and 2
Qualified	_ retirement plan - specify	<sup>,</sup> type: 401, Pension, PSP, 403(b) <sup>1,2</sup>
Beneficial	IRA - specify type: Trac	litional, Roth, SIMPLE <sup>1</sup>
Non-Qualified or After Tax	Traditional IRA	Roth IRA
SEP IRA	SIMPLE IRA <sup>1</sup>	Governmental 457(b)
Qualified Plan Beneficiary	Life	Other

SIMPLE IRAs are not available for variable annuities at 1891 Financial Life. 403(b) contracts are not available at 1891 Financial Life for fixed or variable business. However, 403(b) assets can be rolled over to an IRA at 1891 Financial Life if the assets are eligible for rollover.
 Qualified plans (401(k)/pension plans) generally require their own withdrawal paperwork. Clients should contact their former employer to initiate the transfer. If a tax plan is not specified above, and an IRA is being established at 1891 Financial Life, the transaction will be reported in the Rollover contributions box of IRS Form 5498.

#### 5) Transaction Type - see page 3 for disclosures on the transaction being requested

#### Non-Qualified Exchange – as indicated in section 4

- 1035 Exchange (registration of owner must be "like to like" with the same ownership) COST BASIS REQUESTED: In accordance with the Tax Equity and Fiscal Responsibility Act of 1982, furnish a statement to the Assignee and to the former contract, policy or account holder of the cost basis in the contract, policy or account if available.
- Non-1035 Exchange/ other non-qualified assets

#### Qualified Exchange – as indicated in section 4

Direct Rollover (e.g., 401 (k) to IRA)

Direct Transfer (e.g., IRA to IRA)

Roth IRA Conversion (IRA to Roth IRA) - see disclosure on acceptance letter provided by 1891 Financial Life

#### 6) Transfer Instructions for Assets - described in section 1 and 2

#### THIS SECTION MUST BE FULLY COMPLETED

#### This is to request liquidation and/or transfer from the contract/policy/account listed in section 1:

Full Liquidation – (estimated \$ amount) \$\_\_\_\_

Partial Liquidation<sup>2</sup> – (\$ amount) \$\_

2 - Partial 1035 exchange(s) is (are) not permitted on life policies. In order to be considered a 1035 exchange by the IRS, the amount being requested must be transferred and retained in the receiving contract/policy/account.

#### Transfer and/or liquidation effective:

Immediately – I am aware of penalties that may occur from an early withdrawal

On maturity/liquidation date<sup>3</sup> \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

3 - Submit all transfer paperwork at least 10 business days prior to maturity date. Do not submit transfer paperwork requesting to hold for a maturity date any later than 15 business days. If outside of the time frame, requested processing cannot be guaranteed. (Does not apply for life policies being established at 1891 Financial Life)

#### If neither box is checked, transfer/liquidation will occur immediately.

Please waive any conservation period that may apply and process transfer request.

#### Optional at the request of writing producer/registered representative:

Overnight funds to 1891 Financial Life – address on acceptance letter provided by 1891 Financial Life Overnight Carrier (e.g., UPS, FedEx): \_\_\_\_\_\_ Overnight Account Number:

### 7) Funds To Be Applied To 1891 Financial Life

Annuity

New 1891 Financial Life contract/policy number:

Visiting 1801 Financial Life contract/policy number:

Existing 1891 Financial Life contract/policy number: \_\_\_\_\_

#### Life Policy New 1891 Financial Life contract/policy number:

### 8) Lost Contract Statement

### Contract is attached

Certificate of lost contract – I/We certify that the above referenced contract has been lost or destroyed; and to the best of my/our knowledge and belief is not in anyone's possession.

#### 9) Disclosures

#### I am aware of any surrender/withdrawal penalties which may apply, and I authorize the transaction described above. This transfer request also authorizes 1891 Financial Life to receive information on the status of this transfer or exchange by phone or in writing.

The undersigned represents and agrees that 1891 Financial Life is participating in this transfer at the undersigned's specific request. It is further agreed that 1891 Financial Life has made no representations and that it has neither responsibility nor liability concerning the tax treatment of this transaction under the Internal Revenue Code.

# Transaction Disclosure Information Tax Qualified Transactions:

*Transfers:* This Certificate of Deposit, brokerage account, mutual fund, money market, and/or annuity contract is held in the IRA type marked above and is to be transferred to the same type of IRA.

*Direct Rollover:* This amount represents all or part of my eligible rollover distribution. I understand there will be no mandatory 20% withholding from this distribution because it is a direct rollover to an eligible retirement plan as defined under applicable tax law.

#### **Required Minimum Distributions:**

*Important note to existing financial institution:* If I must receive a required minimum distribution (RMD) for any reason (I am age 70-1/2 or older, this is a beneficial IRA, etc.), do not transfer or roll over my current year's RMD calculated for this account.

*Important note to owner:* The existing financial institution has the most accurate information to ensure that you receive the correct RMD from this account. If you do not receive the full amount of your RMD, you may be subject to an IRS penalty of up to 50% of the underpayment. If necessary, instruct your existing financial institution before affecting this transfer to either: (1) pay your RMD to you now, or (2) retain that amount for distribution to you later.

#### **Non-Qualified Transactions**

Annuity/Life 1035: Surrender a non-qualified annuity contract(s) or life insurance policy for the purchase of another non-qualified annuity contract under Sec 1035 of the Internal Revenue Code. Annuities only: For partial 1035 exchanges, any surrender or withdrawal from the existing or new annuity contract within 180 days of the exchange may subject you to adverse tax consequences unless you receive amounts as an annuity for the period of 10 or more years (or+ over your life expectancy). Please see your tax professional for further details.

Surrender (Annuity/Life): The undersigned, as owner of this contract or policy specified in this transaction, elects to surrender the assets for its net cash value and directs the transferring company to make payment(s) to the name Assignee. This does not qualify as a 1035 exchange.

#### Absolute Assignment for 1035 Exchanges of Life or Annuity Contracts

The owner of the above contract(s) hereby assigns ownership and beneficial rights under the contract(s) to the following assignee, 1891 Financial Life, Assignee ID Number: #36-1981330.

All previous designations of beneficiary and payee, and all previous elections of payment options under the contract(s) as to the partial or total amounts shown above, are revoked. The sole beneficiary and payee of the partial or total amounts shown above, shall be the named assignee.

#### **IRA Rollover**

Please note that, effective January 1, 2015, if you make a tax-free IRA to IRA rollover, you cannot, within a one-year period, make another tax-free rollover of a distribution from any of your IRAs to another IRA. Please consult your tax advisor with any questions.

10) Transaction Authorization			
SIGN AND DATE HERE		<b>Medallion Stamp Guarantee</b> For requesting securities at the transferric company, if required.	ng
Owner/Plan Administrator	Date	company, il required.	
Joint Owner – If Applicable	Date		
Insured/Annuitant – Life Policy Different Than Owner	Date		
Spouse <sup>1</sup> – Only In CA, WA, WI	Date		
Trust: TRUSTEE'S SIGNATURE Trust Email:	_ as Trustee of the: _	TRUSTEE NAME – printed DATE	
1- If you reside in one of the above listed community property s If you have additional questions,	•	·	